



## **Downtown Grant Review Board Meeting Agenda**

***Wednesday, July 17, 2024 - 9:00 AM***

City Offices (Building 18, Legacy Plaza) - Large Conference Room  
303 W 4th St N, Suite 501  
Newton, IA 50208

- I. Roll Call
- II. Review of Minutes of Previous Meeting: 4-24-2024
- III. 306 1st Avenue West Awning, Signage, Facade Grant Review, Terlouw/Nguyen
- IV. Adjourn

Members: Fred Chabot, Corrine Coyle, Don Poynter, Rita Reinheimer, Marilyn Terlouw, Bonnie Terpstra, Colby Lawson

## Minutes of Meeting Downtown Grant Review Board

Community Development/Community Services/Public Works Large Conference Room  
303 West 4<sup>th</sup> Street North, Building 18, Suite 501  
Newton, Iowa 50208

**April 24, 2024**

ROLL CALL: Board members present: Coyle, Terpstra, Chabot, Poynter, Reinheimer, Terlouw, Lawson

Board members absent:

STAFF PRESENT: Erin Chambers, Director of Community Development

OTHERS PRESENT: Erin Yeager, Newton Main Street Executive Director

A quorum being present, the meeting was called to order at 9:00 AM by Chair Coyle

**Minutes of the Previous Meeting.** Minutes of the previous meeting for September 27, 2023 were reviewed and approved (7-0). Motion by Chabot, Seconded by Poynter.

**Downtown Improvement Grant: 209 North 2<sup>nd</sup> Avenue West, Clements, Applicant.** Staff reviewed the staff report for the proposed project at 209-211 North 2<sup>nd</sup> Avenue West. The project includes new storefront windows and doors and replacing the non-historic façade with new EFIS system in sandpebble color. Discussion on EFIS system and alignment with design guidelines. Subject property is not a contributing structure to the historic district and historic integrity long gone. New EFIS system will be an aesthetic improvement.

Chabot noted he calculated total estimated cost of primary façade rehabilitation to be higher than shown in staff report. This will be confirmed by staff for the file, but makes no impact on total grant amount as maximum threshold already met.

Terpstra asked about past grant awards. Staff stated that the building received “Executive Housing Grant” under an old program from about 10 years ago that no long exists. Those projects are not impacted nor overlap with this proposal.

Motion by Chabot, seconded by Lawson to approve the grant of \$26,000 for 209-211 North 2<sup>nd</sup> Avenue East provided a 1:1 match is met by the applicant, window framing shall be black or oil-rubbed bronze, and the building condition is inspected for integrity after existing façade is removed and before new EFIS installed. Approved (7-0).

**Downtown Improvement Grant: 110 1<sup>st</sup> Avenue East, Pham, Applicant.** Staff reviewed the prepared staff report for the proposed project at 110 1<sup>st</sup> Avenue East for the removal of the existing storefront window and door and replacing with black framed new commercial storefront window and door. There was discussion on the nature of ownership within the building. Terlouw noted the white framed windows in upper-story mismatching the proposed. Staff stated that incremental change aligned with the guidelines is better in the long-term versus matching something that isn’t desirable in the short term. Commission agreed.

Motion by Terlouw, seconded by Terpstra to approve the grant of \$5,800 for new storefront window and door for 110 1<sup>st</sup> Avenue East provided a 1:1 match is met by the applicant and window framing is black or oil-rubbed bronze. Approved (7-0).

**Downtown Improvement Grant 312 1<sup>st</sup> Avenue West, United Way of Jasper County, Applicant.** Staff reviewed the staff report for the proposed project at 312 1<sup>st</sup> Avenue West which consists of removing the metal awning, removing cedar siding, new entry doors, new name/logo signage, downcast lighting for signs, historic brick repairs.

Discussion on the color of framing for the windows. Reinheimer noted that her memory of the color of the brick does not align with the rendering from State Main Street. She recalled a more yellow color. Discussion on if the project changes, when it might come back to the board for review. Staff stated significant design changes would come back to the board.

Motion by Lawson, seconded by Poynter to approve the grant of \$13,885.00 to 312 1<sup>st</sup> Avenue East provided a 1:1 match is met and the window framing is dark. Approved (6-0). Terlouw abstain.

**Review of Proposed New Program Area- Parking Lots.** Staff presented a proposal on adding a new program area to the Downtown Improvement Grant program for parking lots. The proposal would be required to fix problem parking lots, improve aesthetics and functionality, and require dumpster enclosure. After board discussion, consensus determined that adding "Improvement plan shall be reviewed and approved by City Engineer" to ensure root problems with a parking lot are fixed. Terlouw noted that she would love to see, city wide, inclusion of more greenery in parking lots.

There was also discussion regarding sidewalk improvements throughout the district and the City's streetscape improvement plans.

Motion by Terlouw, seconded by Reinheimer, to recommend approval of the new parking lot program area with the inclusion of City Engineer review and approval as well as the dumpster enclosure provision. Approved (7-0).

**Report on Past Awarded Grant Status.** Staff gave an update on the amended grant amount for the Gray Moon Public Market project previously reviewed by the board. The grant was expanded to support 6 kitchens- bringing the total grant amount to approximately \$160,000. The review did not return to the board due to the time sensitive nature of needing an approval before final Historic Tax Credit application.

**Adjournment.** Meeting adjourned at 9:45 AM. Motion by Poynter, seconded by Chabot. Approved (7-0).

## Downtown Grant Review Board - Staff Report

Location: 306 1<sup>st</sup> Avenue W  
Applicant: Randy and Marilyn Terlouw, Ella Nguyen  
Owner: Terlouw  
Program Area: Various  
Current Use: "Urban Nails"- new business

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**Proposal:** Awning, Signage, Exterior Door to support a new business, Urban Nails, in the commercial tenant space.

**Building Background:** Historically known as Bridges Auto Supply, the building at 306 1<sup>st</sup> Avenue W is a contributing structure to the Downtown Historic District. It retains a generally high level of historic integrity and reflects a significant historic period in the life of the community when a major transportation route through Central Iowa ran through Newton. The present façade is considered historic and its level of integrity as it relates to design, workmanship, and materials is high. The building is significant in its ability to contribute to our understanding of the evolution of automobile transportation in small towns in Iowa.

## **Past Grant Awards:**

<b>Previous Awarded Project</b>	<b>Project Area</b>	<b>Grant Amount</b>
Windows (Reso 2016-192, Extension Reso 2017-202)	Façade Renovation	\$5,000
Painting (Reso 2018-181)	Painting Garage Door, etc.	\$725.00
Downtown Housing Grant (Reso 2018-282)	Upper Story Housing	\$20,000

## **Analysis & Recommendation:**

*Awning:* The applicant proposes a small decorative awning over the exterior entrance door for the new commercial tenant. While modern in design, its proposed color and scale are complimentary to the structure. The following recommendation from the Downtown Historic District Design Guidelines regarding new additions/construction:

*“The new work shall be differentiated from the old and shall be compatible with the massing size, scale and architectural features to protect the historic integrity of the property and its environment.” (p. 17)*

*“Many awnings also provide an additional opportunity for creating personal identity and signage.” (p. 28)*

*“Signage and awnings...provide that first impression. They should enhance, rather than detract from, the façade presented as the face of a business.” (p. 28)*

*“Size your awning to match window/storefront widths.” (p.29)*

It is notable that the downtown design guidelines do not recommend contemporary awning styles on historical buildings (p 29). From a staff perspective, the intent of this recommendation, as evidenced by the example photos, primarily applies to large- full store-front sized awnings that obscure and/or detract from the historic nature of the building. From a design perspective, the proposed flat awning utilizes minimal installation hardware and does not obscure any historic features on the building. Additionally, the design guidelines recognize that storefronts evolve significantly over the life of the building and reflect the business within. Staff is comfortable providing funding on the awning project for it to proceed as proposed, despite its modern design due to its small scale, minimal installation impact to the building, and streamlined look.

*Signage:* New signage is proposed for both “tenants” of the building- the First Avenue Loft and Urban Nails. The applicant is proposing painted sign elements to the building, and each “tenant” is allowed a sign grant. For the First Avenue Loft, the applicant is proposing painting the inset area in the upper story black with white lettering. For the Urban Nails Storefront, white lettering will be painted on the existing black area above the windows. The First Avenue Loft signage evokes a similar feel to that of the Historic Maytag Buildings 1 and 2.

*Exterior Door:* The proposed new storefront door aligns with recommendations of the design guidelines by making “the first impression count” and “retaining the original door opening.”

Proposed Project	Project Area	Estimated Cost	1:1 Match Amount	Maximum Allowed	Less Previous Award	Recommended Grant
Painted Sign for First Avenue Loft	Sign	2,909.96	\$1,455	\$750	\$0	\$750.00
Signage for Commercial Tenant	Sign	1,738.78	\$869.39	\$750	\$0	\$750
Commercial Tenant Exterior Door	Façade	1,714.44	\$857.22	\$5,000	\$0	\$857
Awning	Awning	1,642.49	\$821.25	\$2,500	\$0	\$821.25
						\$3,178.47

Staff recommends approval of the grant request of \$3,178.47 to Marilyn/Randy Terlouw and Ella Nguyen as follows:

To the Terlouws: \$1,571.25 for the First Avenue Loft Signage and Awning.

To Ella Nguyen: \$1,607.00 for the Commercial Tenant Signage (Urban Nails) and the Exterior Storefront Door.

**Downtown District Grant Programs Application**

**Applicant Information**

Name: Randy + Marilyn Terlow  
 Phone: 641-831-6010 (Marilyn's cell)  
 Address: 306 1<sup>st</sup> Ave. W.  
 City: Newton State: IA Zip Code: 50208  
 E-mail: marilynK+42@gmail.com  
 (Circle One) Owner

**Property Information**

Business Name: Randy's Rental  
 Business Address: 306 1<sup>st</sup> Ave W., Newton, IA 50208, Unit 1  
 Description of Business/Property Use:  
 Property Owner (If not applicant): Randall + Marilyn Terlow  
 Owner Address: 306 1<sup>st</sup> Ave W, Unit 2,  
 City: Newton State: IA Zip Code: 50208  
 E-mail: marilynK+42@gmail.com  
 Select Program (Circle)

Sign or Sign Removal <u>New Sign</u>	Up to \$750 granted to property owners for the removal of old signage or the installation of new signage. 1:1 Match Required.
Non-Historic Façade Removal	Up to \$2,000 granted for property owners for the removal of a non-historic façade. 1:1 Match Required.
Façade Rehabilitation	Up to \$5,000 granted from property owners for the rehabilitation and preservation of a historic façade. 1:1 Match Required.
<u>New Awning or Awning Removal</u>	Up to \$2,500 granted for awning removal and/or new awning installation. 1:1 Match Required.
Painting or Paint Removal	Up to \$1,500 granted for painting and/or paint removal. 1:1 Match Required.
Restaurant Improvements	Up to \$25,000 for semi-permanent equipment such as hood/ventilation system, grease interceptors 1:1 Match Required.
Architectural Fees	Up to 7.5% of the total project costs, not to exceed \$3,750. 1:1 Match Required.

I authorize the verification of the information provided on this form and have attached all required documentation as specified in the application materials. I also understand that my project may be used for marketing the program to other businesses. I acknowledge that I have read and agree to the program conditions outlined on the back of this form.

Signature of Property Owner: Randy Terlow Date: 10-16-24

Signature of Applicant: X Marilyn Terlow Date: 7-5-2024

**Signage on Building, 306 1<sup>st</sup> Ave. W., Newton, IA**

Exterior primer, one coat: \$64.99

Exterior black paint for background, 40" High x 444" Wide = 123 sq ft x 2 coats: \$129.98

Exterior paint for white lettering: \$64.99

Labor for equipment, painting primer, 2 coats of black: \$1,200.00

Labor to add template and then 2 coats of white lettering: 1,450.00

Total \$2,909.96



**Performance Sign Company**  
 2638 Hwy F48 West  
 Newton, IA 50208  
 Ph: (641) 792-2321  
 FAX: (641) 792-6999  
 Email: info@performancesigncompany.com  
 Web: www.PerformanceSignCompany.com

**Estimate #: 9776**

*306 Building*

<b>Created Date:</b> 6/28/2024 6:09:40AM	<b>Prepared For:</b> First Ave Loft
<b>Salesperson:</b> Scott Anderson	<b>Contact:</b> Marilyn Terlouw
<b>Email:</b> scott@performancesigncompany.com	<b>Office Phone:</b> (641) 831-6010
<b>Business 2:</b> (641) 792-2321	<b>Email:</b> marilynkt42@gmail.com
<b>Business Fax 2:</b> (641) 792-6999	<b>Address:</b> 306 1st Ave West
<b>Entered by:</b> Scott Anderson	Newton, IA 50208

**Description: WALL PATTERN**

	Quantity	Unit Price	Subtotal
<b>1</b> <b>Product:</b> Fabricated Sign <b>Description:</b> MANUFACTURE 1) 31.39" X 208.28" HEAVY PAPER POUNCE PATTERN FOR WALL LETTERING	1	\$185.00	\$185.00

*Used as a template to hand-paint lettering at top of building.*  
*Area of Space = 208" Wide x 31." High*

<b>Subtotal:</b>	\$185.00
<b>Taxes:</b>	\$12.95
<b>Total:</b>	\$197.95

**Payment Terms:** Balance due upon receipt.

**Client Reply Request**

Estimate Accepted "As Is". Please proceed with Order.       Other: \_\_\_\_\_

Changes required, please contact me.      **SIGN:** \_\_\_\_\_      **Date:**    /    /

Print Date: 6/28/2024 6:10:18AM

**FROM CONCEPT TO COMPLETION WE PERFORM !!**

**Awning for Building 306 1<sup>st</sup> Ave W, Newton, IA**

Materials from Spaun and Rose Lumber Company for cedar wood, 6' chain, pipe, brackets, stain, sealer bolts/screws: \$542.49

Labor to build: \$600.00

Installation: \$500.00

Total \$1,642.49



# SPAHN & ROSE LUMBER COMPANY

330 E 17th St S  
Newton, IA 50208-4055 • 641-792-4409  
www.spahnandrose.com

# Estimate

Estimate No **450585**  
Estimate Date **07/02/2024**

Expiration Date 07/09/2024  
Customer 11R002

Contact Name  
Contact Number  
Job  
Customer Ref CEDAR  
Delivery By 07/02/2024  
Taken By Jean Nolin  
Sales Rep House Account

### Invoice Address

Randy's Construction Inc  
306 1st Ave W  
Newton, Iowa, 50208

### Delivery Address

Randy's Construction Inc  
306 1st Ave W  
Newton, Iowa, 50208



Page 1 of 1

Special Instructions	Notes

Line	Product Code	Description	Qty/Footage	Price	Per	Total
1	zz_SO CEDAR_6853	2X10-8" CEDAR <sup>4</sup>	208.00 1 EA	51.02	EA	51.02
2	zz_SO CEDAR_6854	1X6-8" CEDAR <sup>8</sup>	144.00 1 EA	17.02	EA	17.02
		6' chain	20.00			
		Pipe	50.00			
		Brackets	40.00			
		Stain	10.00			
		Sealer	10.00			
		Miss	25.00			
			<u>507.00</u>			
			+ tax			
			<u>542.49</u>			

We agree to furnish the items and grades specified above. This estimate is valid for seven days. Not guaranteed to build/complete any job or contract. Errors subject to correction.

RETURN POLICY: The sale invoice must accompany returns. A restock charge may apply. Special orders and items that are not in clean sellable condition may not be accepted. Return items purchased with a Credit/Debit card will only be credited to the original card used for purchase.

Total Amount	\$68.04
Sales Tax 7.00%	\$4.76
<b>Estimate Total</b>	<b>\$72.80</b>

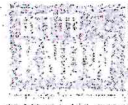
Buyer \_\_\_\_\_ Date \_\_\_\_\_

Subject to our terms and conditions of sale. Further copies available on request.





# Newton



# Newton

MAIN STREET

## Downtown District Grant Programs Application

### Applicant Information

Name: Ella Nguyen  
 Phone: 612 707 2062  
 Address: 116 NW Des Moist St  
 City: Ankeny State: IA Zip Code: 50023  
 E-mail: ella14Renny@gmail.com  
 (Circle One) Owner  Tenant

### Property Information

Business Name: Ella Nail Studio  
 Business Address: 306 1st Ave W., Newton, IA 50208, Unit 1  
 Description of Business/Property Use:  
 Property Owner (If not applicant): Randall + Marilyn Terlouw  
 Owner Address: 306 1st Ave W., Unit 2,  
 City: Newton State: IA Zip Code: 50208  
 E-mail: marilynkt42@gmail.com  
 Select Program (Circle)

Sign or Sign Removal  
New Signs

Up to \$750 granted to property owners for the removal of old signage or the installation of new signage. 1:1 Match Required.

Non-Historic Façade Removal

Up to \$2,000 granted for property owners for the removal of a non-historic façade. 1:1 Match Required.

Façade Rehabilitation

Up to \$5,000 granted from property owners for the rehabilitation and preservation of a historic façade. 1:1 Match Required.

New Awning or Awning Removal

Up to \$2,500 granted for awning removal and/or new awning installation. 1:1 Match Required.

Painting or Paint Removal

Up to \$1,500 granted for painting and/or paint removal. 1:1 Match Required.

Restaurant Improvements

Up to \$25,000 for semi-permanent equipment such as hood/ventilation system, grease interceptors 1:1 Match Required.

Architectural Fees

Up to 7.5% of the total project costs, not to exceed \$3,750. 1:1 Match Required.

I authorize the verification of the information provided on this form and have attached all required documentation as specified in the application materials. I also understand that my project may be used for marketing the program to other businesses. I acknowledge that I have read and agree to the program conditions outlined on the back of this form.

Signature of Property Owner: Randy Terlouw Date: 6-16-24

Signature of Applicant: X Ella Nguyen Date: 6-17-24

June 28, 2024

## **Urban Nails Total Quote For New Exterior Door**

Job Name: Urban Nails  
Location: 306 1st Ave. W.  
Newton, IA 50208

Door: **\$983.00**

Door Handle: **\$74.89**

Door Hinges: **\$46.55**

Labor quote for Urban Nails to remove the existing door and replace it with a new door, new hinges, and door handle, including disposal of the old door. **\$350.00**

Painting two coats on both sides of the door in black exterior paint. **\$260.00**

**Total \$1,714.44**



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QUOTE FOR FRONT  
DOOR  
URBAN NAILS

ETO DOORS CHECKOUT

Please enter your details below to complete your purchase

Thank you for registering with ETO Doors.

1 Billing

Select a billing address from your address book or enter a new address.

Randy Terlouw, 306 1st Ave. W., L

- Ship to this address
- Ship to different address

2 Shipping Method

CUSTOMER PICK UP LOS ANGELES FREE

- only available at the address below
- 1340 E. 6th Street Los Angeles, CA 90021
- Customer is responsible for all packing materials

FREIGHT DELIVERY \$299.00

- common carrier (LTL)
- doors are shipped on a pallet
- liftgate included
- all shipments are insured

Checkout Fees

- Crating 1-5 Doors
- Crating ( \$85.00 )

3 Payment

Credit Card

Review

Product Name	Price	Qty	Subtotal
LEPTOS - <del>single</del> VERTICAL DETAILS EXTERIOR DOOR WITH LAMINATE GLASS (1 3/4")	\$599.00	1	\$599.00
			Subtotal \$599.00
			Shipping & Handling (Freight Delivery) \$299.00
			Checkout Fees \$85.00
<b>Grand Total Excl. Tax</b>			<b>\$983.00</b>
<b>Grand Total Incl. Tax</b>			<b>\$983.00</b>

Upon placing this order, ETO Doors Corp. is authorized to pull credit card info for orders. This order's details take precedence over all previously printed material



# Secure checkout

## Delivering to Randy Terlouw

306 1ST AVE W UNIT 2, NEWTON, IA, 50208-3724, United States

[Add delivery instructions](#)

[Change](#)

Place your order

By placing your order, you agree to Amazon's [privacy notice](#) and [conditions of use](#).

FRONT DOOR  
HANDLE

## Paying with Visa 8754

\$25.99 gift card balance

[Use a gift card, voucher, or promo code](#)

[Change](#)

Items:	\$69.99
Shipping & handling:	\$2.99
Free Shipping:	-\$2.99
Estimated tax to be collected:	\$4.90
<b>Total:</b>	<b>\$74.89</b>
<del>Gift Card:</del>	<del>\$25.99</del>
<b>Order total:</b>	<b><del>\$48.90</del></b>

## Delivery: Tomorrow 10 AM - 3 PM

Tomorrow 10AM - 3 PM  
FREE Delivery

Wednesday, Jul 3  
FREE Amazon Day Delivery  
**Fewer boxes, fewer trips.**  
[Change delivery day](#)

\$ 74.89



Berlin Modisch HandleSet Front Door Entry Handle and Deadbolt Lock Set Sleek Round Lever and Single Cylinder Deadbolt Heavy Duty - Iron Black Finish  
**\$69.99**

& [FREE Returns](#)

Ships from Amazon.com  
Sold by [EU IMPORTED](#)

Quantity: 1 [Change](#)

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Item often ships in manufacturer's container to reduce packaging and reveals what's inside. To change, click below.

Reduce packaging, ship in manufacturer's container

Place your order

**Order total: \$48.90**

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Do you need help? Explore our [Help pages](#) or [contact us](#)

For an item sold by Amazon.com: When you click the "Place your order" button, we'll send you an email message acknowledging receipt of your order. Your contract to purchase an item will not be complete until we send you an email notifying you that the item has been shipped.

Colorado Purchasers: [important information regarding sales tax you may owe in your State](#)

Within 30 days of delivery, you may return new, unopened merchandise in its original condition. Exceptions and restrictions apply. See Amazon.com's [Returns Policy](#)

[Back to cart](#)

# Checkout (2 items)

## 1 Shipping address

Randy Terlouw  
306 1ST AVE W UNIT 2  
NEWTON, IA 50208-3724  
[Add delivery instructions](#)

[Change](#)

**FREE pickup available nearby**  
Clementine • 4.1 mi ([See details](#))  
[Change to pickup](#)

## 2 Payment method

Paying with **Visa 8754**  
[Billing address](#): Same as shipping address.

[Change](#)

^ [Add a gift card or promotion code or voucher](#)

## 3 Review items and shipping

Choose **FREE Amazon Day delivery** for fewer boxes and a **\$1.50 digital credit** ([Details](#)).

**Arriving Jul 2, 2024** If you order in the next 10 hours and 45 minutes ([Details](#))  
Items shipped from Amazon.com



**Stainless Steel Door Hinge Ball Bearing NRP, Heavy Duty Inner and Outer Door Hardware for Left and Right Doors, 4" (101mm) x 4" (101mm) Door Hinge, Door Hinge 2 Pack (Black)**  
**\$22.90**  
& **FREE Returns**

Qty: 2

Sold by: S. Dachuan

[See order summary for discounts applied](#)

**S** Best price

### Choose your Prime delivery option:

- Tuesday, Jul 2**  
FREE Delivery
- Wednesday, Jul 3**  
FREE Amazon Day Delivery  
**Fewer boxes, fewer trips.**  
[Change delivery day](#)  
Get a **\$1.50 digital reward** per purchase

*Hinges for new front door.*

**Order total: \$46.55**  
By placing your order, you agree to Amazon's [privacy notice](#) and [conditions of use](#).

By placing your order, you agree to Amazon's [privacy notice](#) and [conditions of use](#).

## Order Summary

Items (2):	\$45.80
Shipping & handling:	\$0.00
Your Coupon Savings:	-\$2.29
<b>Total before tax:</b>	<b>\$43.51</b>
Estimated tax to be collected:	\$3.04

**Order total: \$46.55**

Qualifying offers:  
• Your Coupon Savings

[How are shipping costs calculated?](#)

Prime shipping benefits have been applied to your order.

\*Why has sales tax been applied? [See tax and seller information.](#)

Need help? Check our [Help pages](#) or [contact us](#)

For an item sold by Amazon.com: When you click the "Place your order" button, we'll send you an email message acknowledging receipt of your order. Your contract to purchase an item will not be complete until we send you an email notifying you that the item has been shipped.

[Important information about sales tax you may owe in your state](#)

You may return new, unopened merchandise in original condition within 30 days of delivery. Exceptions and restrictions apply. See Amazon.com's [Returns Policy](#).

Need to add more items to your order? Continue shopping on the [Amazon.com homepage](#).



**Performance Sign Company**

2638 Hwy F48 West  
 Newton, IA 50208  
 Ph: (641) 792-2321  
 FAX: (641) 792-6999  
 Email: info@performancesigncompany.com  
 Web: www.PerformanceSignCompany.com

**Estimate #: 9775**

<b>Created Date:</b> 6/28/2024 6:05:54AM	<b>Prepared For:</b> Urban Nails
<b>Salesperson:</b> Scott Anderson	<b>Contact:</b> Ella Nguyen
<b>Email:</b> scott@performancesigncompany.com	<b>Office Phone:</b> (641) 831-6010
<b>Business 2:</b> (641) 792-2321	<b>Email:</b> marilynkt42@gmail.com
<b>Business Fax 2:</b> (641) 792-6999	<b>Address:</b> 306 1st Ave West
<b>Entered by:</b> Scott Anderson	Newton, IA 50208

**Description: BUILDING SIGNS**

		Quantity	Unit Price	Subtotal
<b>1</b>	<b>Product:</b> Fabricated Sign	2	\$812.515	\$1,625.03
	<b>Description:</b> MANUFACTURE 2) SETS OF 1/2" THICK WHITE PVC LETTERS, LETTERS DRILLED AND TAPPED FOR 1/4-20 ALUMINUM STUDS, PRICE INCLUDES MOUNTING HARDWARE AND PATTERN.			
		Quantity	Unit Price	Subtotal
<b>2</b>	<b>Product:</b> Sign Installation	1	<del>\$721.00</del>	<del>\$721.00</del>
	<b>Description:</b> INSTALL 2 SETS STUD MOUNTED PVC LETTERS			

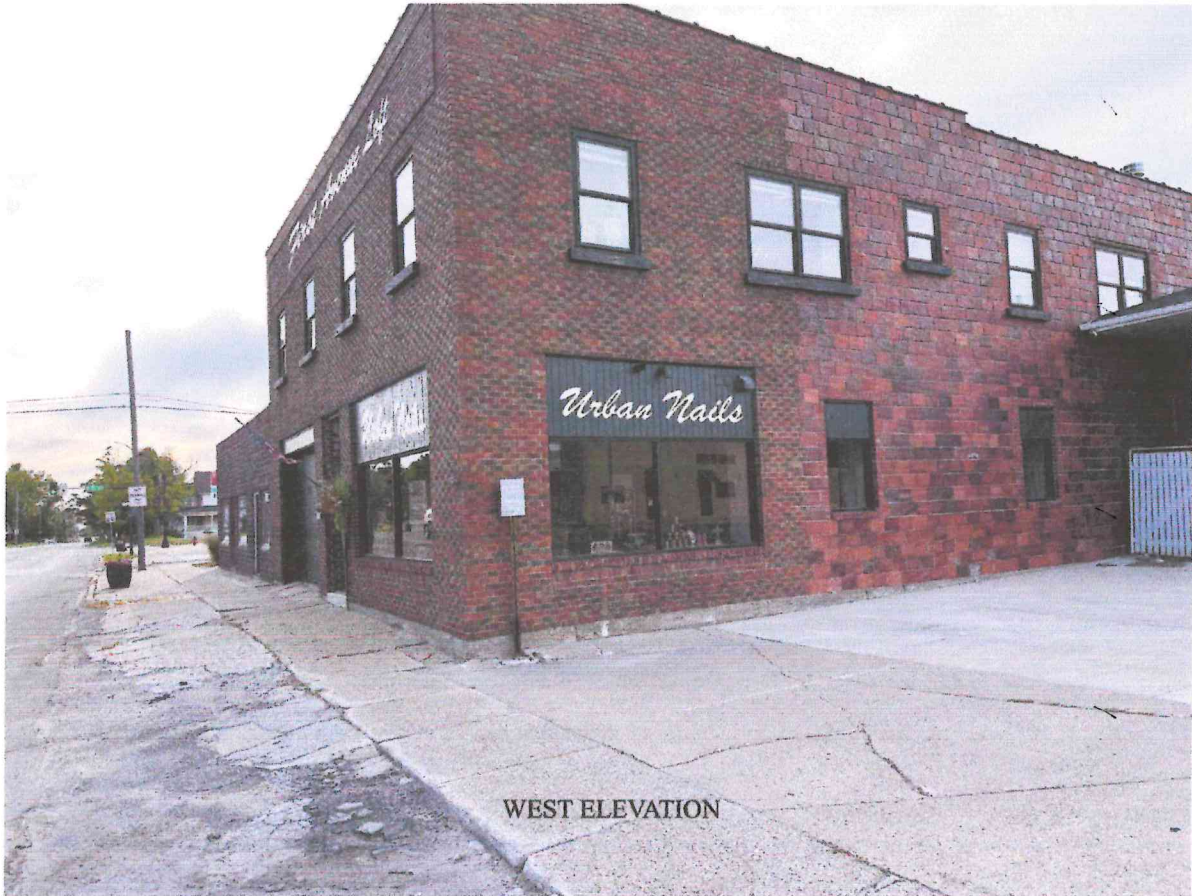
\$1,625.03  
 \$1,738.78 w/ tax  
**Subtotal:** \$2,346.03  
**Taxes:** \$113.75  
**Total:** \$2,459.78

**Payment Terms:** Balance due upon receipt.

**Client Reply Request**

Estimate Accepted "As Is". Please proceed with Order.       Other: \_\_\_\_\_

Changes required, please contact me.      SIGN: \_\_\_\_\_ Date:    /    /



Job Number:

Order Date:

	<b>Customer Name:</b> Marilyn Terlouw <b>Company:</b> <b>Street:</b> 306 1st Ave West <b>City:</b> Newton <b>State:</b> Iowa <b>Zip:</b> 50208 <b>Phone:</b>	<b>APPROVALS:</b>  <b>Customer:</b>  <b>Landlord:</b>	<b>CONCEPTUAL DRAWINGS ONLY:</b> <small>Dimensions are approximate &amp; may change due to construction factors or exact field measurements. Colors shown are as close as printing will allow. Always follow written specifications.</small>  <b>ALL RIGHTS RESERVED:</b> <small>This design has been created for you in connection with a project being planned for you by Performance Sign Company. It may not be shown to anyone outside your organization, and may not be reproduced in any manner without prior consent.</small>